**PANKAJ SARSWAT**

Mob: 09772548481

[pankajsarswat007@gmail.com](mailto:pankajsarswat007@gmail.com)

**Career Objective:**

To work in challenging environment and endeavor to gain more knowledge at each moment of my work to make image and put all possible efforts in boosting my & company’s performance.

**Academic Qualifications:-**

* **Graduate in Computer(B.C.A.)** from S. K. College Gharsana with 67.50 % Marks
* **Sr. Sec. In Arts From Shri Ram Public School With 69.85**

**Work Experience**

**HDFC Bank Ltd**  From 27/05/2013 to 09/10/2015.

Presently Working At Anupgarh Branch Since May 2013.

Profile – **Branch Sales Officer (BSO)**

**Profile at HDFC As A BSO** -To handle Day To Day Sales Activities and generate new sales Leads From branch walking customers as well as new customer sourcing through market visit by personal visit and organizing Canopy activities in main market and govt. offices and make them Aware about the products and services which we(HDFC Bank) are offering.

**Achievements As A BSO**

1. Monthly Productivity of Casa 25 Accounts
2. Average Insurance sold per month 1 lac
3. Fresh funds of Rs **2 crore**  in saving and current accounts which was opened by me which lead to increase Branch GL
4. Qualified chak de circle in 2014
5. 10 Cr of Assets disbursed under my leads
6. Qualified General Insurance drive by our Circle Head and qualified for the momentum
7. 22 Govt. Accounts Has been opened by me Till Date

**MIIT Institute Of Computer Education**

Worked with MIIT Institute Of Computer Education from to June 2012 to 20 May 2013 As A Market Executive And Counselor

**Profile**

* To Promote MIIT Programs Among Students through Market Visit And College Seminar.
* To manage the timing of classes according student strength and qualification.
* To make sure that the student get the best program according there requirement and need.
* To create awareness about newly launched programs and quality of our institute

**Contact & Personal Details**

**Father** Sh. Bishan Lal Sarswat

**Mother** Smt. Munni Devi

**Date of Birth** 07/08/1992

**Marital Status** Single

**Hobbies:** Playing Cricket and interacting with people.

**Languages:** English, Hindi and Punjabi

**Pankaj Sarswat**